## Credit Union Department Operating Statement & Budget Analysis For the Period Ended 11/30/15

|  | FY 2016     | FY 2016      | FY 2016     |              |                   |
|--|-------------|--------------|-------------|--------------|-------------------|
|  |             | YTD Budgeted | YTD Actual  | Over (Under) |                   |
|  | Budget      | Revenues     | Revenues    | Budget       | Percent of Budget |
| REVENUES:  |             |              |             | -            |                   |
| Operating Income                                       |             |              |             |              |                   |
| Operating Fees   | \$3,245,027 | \$1,963,931  | \$1,963,931 | \$0          | 100%              |
| Out-of-State Branch Fees                               | \$9,500     | \$10,500     | \$10,500    | \$0          |                   |
| Examination Fees                                       |             |              | \$0         | \$0          |                   |
| Application Fees                                       |             |              | \$0         | \$0          |                   |
| Penalties  |             | \$0          | \$100       | \$100        |                   |
| Other  |             |              | \$0         | \$0          |                   |
| Operating Income Subtotal                              |             | \$1,974,431  | \$1,974,431 | \$100        |                   |
| Interest Income  |             |              |             |              |                   |
| Interest Trust   |             |              | \$297       | \$297        |                   |
| Interest USAS  |             |              | \$0         | \$0          |                   |
| Interest Income Subtotal                               |             | \$0          | \$297       | \$297        |                   |
| Refunds  |             | ·            |             | ·            |                   |
| (vendors)  |             |              | \$0         | \$0          |                   |
| Refunds Subtotal                                       |             | \$0          | \$0         | \$0          |                   |
| TOTAL REVENUES   | \$3,254,527 | \$1,974,431  | \$1,974,728 | \$297        | 100%              |
|  |             |              |             |              |                   |
| Excess Reserve Funds utilized to reduce operating fees | \$411,754   | \$411,754    | \$411,754   | \$0          |                   |
| TOTAL FUNDS AVAILABLE TO                               |             |              |             |              |                   |
| COVER EXPENDITURES                                     | \$3,666,281 | \$2,386,185  | \$2,386,482 | \$297        |                   |
|  |             |              |             |              |                   |

## Credit Union Department Operating Statement & Budget Analysis For the Period Ended 11/30/15

|                                | FY 2016     | FY 2016     | FY 2016     | (Over)Under |                   |
|--------------------------------|-------------|-------------|-------------|-------------|-------------------|
|                                | Budget      | YTD Budget  | YTD Actual  | Budget      | Percent of Budget |
| EXPENDITURES:                  |             |             |             |             | -                 |
| Personnel Expenses:            |             |             |             |             |                   |
| Salaries and Wages             | \$2,255,221 | \$563,804   | \$525,539   | \$38,265    | 93%               |
| Employee Benefits              | \$712,880   | \$177,722   | \$154,701   | \$23,022    | 87%               |
| Total Personnel Expenses       | \$2,968,101 | \$741,526   | \$680,240   | \$61,287    | 92%               |
| Travel Expenses:               |             |             |             |             |                   |
| In State                       | \$387,100   | \$73,268    | \$85,566    | (\$12,298)  | 117%              |
| Out-of-State                   | \$10,000    | \$3,330     | \$2,486     | \$844       | 75%               |
| Commission                     | \$11,000    | \$3,144     | \$3,011     | \$133       | 96%               |
| Total Travel Expenses          | \$408,100   | \$79,742    | \$91,063    | (\$11,321)  | 114%              |
| Other Operating Expenses:      |             |             |             |             |                   |
| Communication/Utilities        | \$26,800    | \$6,244     | \$3,799     | \$2,445     | 61%               |
| Professional Services/Fees     | \$35,518    | \$4,460     | \$2,745     | \$1,715     | 62%               |
| Supplies/Materials             | \$38,320    | \$4,113     | \$7,207     | (\$3,094)   | 175%              |
| Printing and Reproduction      | \$51,670    | \$250       | \$38        | \$212       | 15%               |
| Repairs/Maintenance            | \$4,761     | \$11,097    | \$7,533     | \$3,563     | 68%               |
| Rentals and Leases             | \$500       | \$2,503     | \$2,439     | \$64        | 97%               |
| Other Operating                | \$132,511   | \$12,684    | \$10,002    | \$2,682     | 79%               |
| Total Other Operating Expenses | \$290,080   | \$41,350    | \$33,763    | \$7,587     | 82%               |
| TOTAL EXPENDITURES             | \$3,666,281 | \$862,618   | \$805,066   | \$57,553    | 93%               |
| SURPUS FUNDS AVAILABLE FOR     |             |             |             |             |                   |
| FUTURE EXPENDITURES            | (\$0)       | \$1,523,567 | \$1,581,417 | \$57,850    |                   |
|                                |             |             |             |             |                   |
|                                |             |             |             |             |                   |
|                                |             |             |             |             |                   |

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